

you don't just sign the paper — now you **back it with data, 24/7.**

With AstreaIoT, your client's compliance stops being a snapshot from audit day: we sense the conditions —temperature, energy, air, water— nonstop, and generate the **continuous log** that backs your assessment and stays ready for the inspector. You interpret and certify; we're the data source. And it leaves you a monthly relationship, not a once-a-year visit.

ZERO OVERLAP We generate the **continuous data and the paperwork**; you **assess, audit and certify**. We don't compete with your work — we make it stronger and more defensible, with continuous evidence that's **traceable and timestamped**.

• the same platform already generating logs for COFEPRIS, STPS and SEMARNAT across mexico

WHAT YOU GAIN

01 • RECURRING SERVICE

from the annual visit to a subscription

Add **monthly monitoring** on top of your assessment — recurring income, not one invoice a year.

02 • A STRONGER ASSESSMENT

data, not a snapshot

You back your signature with **continuous, traceable evidence** — not a single-day reading.

03 • CLIENTS THAT DON'T LEAVE

you stay in the operation

Monitoring keeps you inside the account **all year**, not just on audit day.

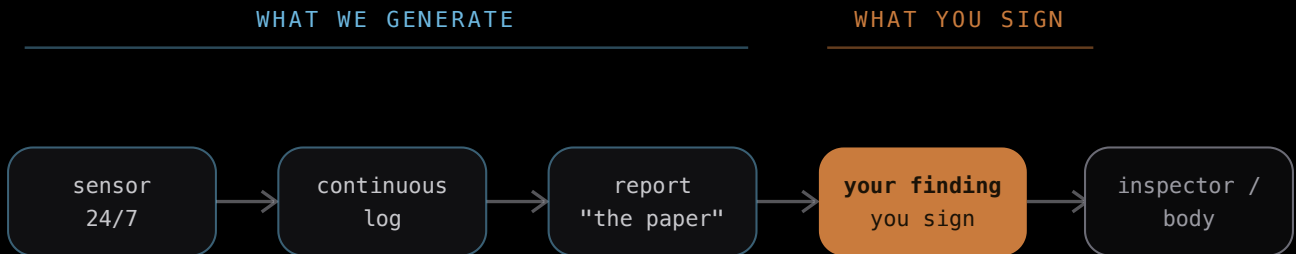
04 • ZERO OVERLAP

you certify, we provide the data

We don't touch your role: we generate the evidence; **you interpret, audit and sign**.

the data runs on its own. you bring **the judgment.**

This is how the evidence flows, with no one filling out a sheet by hand: from sensor to your assessment, and from your assessment to the inspector. Each in its role.



- us** – we sense and generate the evidence
- you** – interpret and sign
- authority** – receives the proof

THE LINE WE DON'T CROSS

We generate the data and the report —product temperature, energy, air, access, whatever the standard asks for—; **you interpret and sign**. Your professional judgment is yours; we back it with **continuous, traceable, timestamped evidence** — not a hand-filled sheet.

REGULATED DOMAIN Do your devices speak Modbus or 4-20mA, not LoRaWAN (ASEA, UV)? The **UC50x** bridge brings them onto the platform without replacing your certified systems — the continuous-monitoring layer on top of your periodic service.

one plant. all your standards, covered.

Here's what it looks like in a plant: each point is a sensor generating the continuous evidence for one standard. The color says whether it's mandatory (NOM) or voluntary (certification):

- **mandatory** – NOM (the paper for the inspector)
- **voluntary** – the data the certification asks for



- 1 **production · STPS ★**
heat, noise and CO₂ — NOM-015 / 010 / 011
- 2 **noise**
perimeter and by area — NOM-011 STPS
- 3 **emissions · SEMARNAT**
stack and process
- 4 **energy · ISO 50001**
baseline + M&V (voluntary)
- 5 **air quality · WELL/LEED**
CO₂, temperature and RH (voluntary)
- 6 **water discharge · CONAGUA**
effluent conditions (SEMARNAT)
- 7 **process / cold room · COFEPRIS**
temperature — NOM-251

★ ONE SENSOR NETWORK, ALL YOUR STANDARDS

The same sensors that build the **STPS** log also feed **COFEPRIS** and **SEMARNAT** —and, if your client certifies, **LEED / WELL / ISO**. One install, continuous evidence for everything — and you sign it.

mandatory or voluntary — the data your **certification needs**.

Any standard that requires measurable, logged conditions, we cover with continuous sensing and an automatic log. You choose what applies to your client.

MANDATORY · NOM

the paper for the inspector

COFEPRIS

NOM-251 food · cold chain for pharma and vaccines · biohazard waste

STPS

NOM-015 heat · NOM-010/011 contaminants and noise

SEMARNAT

discharges, emissions and environmental conditions

CRT · SCT

logged process and transport conditions

VOLUNTARY · STANDARDS

the data is required to earn the certification

LEED · WELL

continuous CO₂, temperature and RH + energy metering (IEQ / Energy credits)

ISO 50001

baseline + energy M&V

ISO 22000 · HACCP · PrimusGFS

continuous cold-chain log

ISO 14001

environmental conditions and consumption

★ WHERE THE DATA IS REQUIRED, WE'RE THE STRONGEST FIT

In voluntary certification (LEED, WELL, ISO) **continuous evidence isn't optional: it's a requirement** to earn the seal. There we're not an extra — we're what your client needs to certify, and you're who delivers it.

THE MODEL · THREE WAYS

01 · REFERRAL

you refer

You own the account, we operate; referral fee.

02 · EMBEDDED

saas inside your service

You include the monitoring in your package; monthly rev-share.

03 · PACKAGE

compliance + monitoring

You bill the full package; we're the data layer.

you assess and certify — your role intact.

We provide the platform, the homologated sensors and the continuous log; you provide the interpretation, the audit and the signature.

co-brand: "powered by AstreaIoT".

Your name on the assessment; white-label reports as a premium option.

your next assessment, backed 24/7.

Let's design the **first pilot** together with one of your clients — a single non-conformance avoided, or a recertification with no surprises, **pays for the year of monitoring**. You see the continuous evidence in your own book before scaling.

getting started is easy: no inventory · we train you · start with one pilot client

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